

# AHSAN NADEEM

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With over 5 years of experience leading teams across software development, organic growth, and portfolio development in software, branding and in real estate industries, I've developed a strong ability to drive business growth and optimize operations.

My expertise lies in crafting effective strategies, streamlining workflows, and ensuring projects run smoothly from start to finish. I thrive on aligning team goals with overall business objectives to create lasting results.

I'm now looking for an opportunity where I can bring my entrepreneurial mindset and problem solving operational skills to a forward-thinking company.

## Core Competencies

- Projects Team Management
- Business Development & Client Relations
- Project Planning & Execution
- Process Optimization & SOP Implementation
- Performance Monitoring & Reporting
- Stakeholder Engagement
- CRM & Workflow Tools: Trello, Asana, Slack
- Full Stack Software Development

## Professional Experience

- **Circular Byte Private Limited | Rawalpindi, Pakistan**  
**2019 – Present**

### Self-Employed & Operations Head

- Spearheaded the establishment and growth of a tech and creative agency, delivering web/mobile development, branding, and digital marketing solutions.
- Managed a team, overseeing project lifecycles from scratch to delivery.
- Implemented operational procedures.
- Client relationships, achieving a good client retention rate.
- Adapted services to meet evolving industry trends.

- **J-Telemarketing Rawalpindi, Pakistan**  
**June 2015 – June 2017**

### **Senior Closer – USA Campaigns**

- Deal Closure: Closing the call to final stages, ensuring a seamless transition for clients.
- Credit Score Management: Checking credit scores to facilitate smooth transactions.
- Appointment Scheduling: Booking appointments efficiently to maximize client engagement.
- Lead Closure: Ensuring valuable leads reach the finish line successfully.

### **Education**

Master's In Computer Science from Arid Agricultural University in March, 2018 with a CGPA of 3.82.

### **Project Highlights**

- **Thaikadar.com (Real Estate Leads Platform)**  
Developed a robust real estate marketplace focusing on scalability and user-organic reach.
- **BeechDY.com (E-Commerce Platform)**  
Contributed to a multi-vendor e-commerce platform, providing vendors with a direct channel to customers.
- **Mobile Application Development (Play Store Apps)**  
Specialized in developing mobile applications, including an early-learning app that earned the "Teacher's Approved" badge on Google Play for its educational value. You can explore my app portfolio on the [Play Store](https://play.google.com/console/u/0/developers/5923660559541546383/app-list).  
<https://play.google.com/console/u/0/developers/5923660559541546383/app-list>
- **Fiverr Client Work (Software Development Projects)**  
Successfully developed and delivered projects such as a **Food Delivery Application** and an **Uber like Drivers Platform**, ensuring business relationships and reliable results maintaining Fiverr freelancing profile.

### **Languages**

- English – Fluent
- Urdu – Native

### **References**

Available upon request.